



Critical Issues in Crisis Negotiations

Peter R. Morgan

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Focusing on a number of key issues facing today's crisis negotiation community, Critical Issues in Crisis Negotiations takes a detailed look at how negotiators can better prepare themselves for the many types of incidents they can expect to face. The topics discussed range from stress responses faced by negotiators in their ever demanding and increasingly dangerous work and how to mitigate them, to the key negotiation factors to be considered when responding to a possible terrorist or serious criminal incident. Includes: • The key strategic considerations of an Incident Commander when responding to critical and high risk incidents. • Key safety elements that must be considered when deciding on an appropriate means of communication. • The importance of a team approach in responding to a critical and high-risk incident. • Ways that psychiatric factors can be a strong driving force in any situation.



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